

PROPOSAL TO GENERAL MEETING OF SHAREHOLDERS (3)

(Re: Business plan for 2025 and expected dividend rate in 2025)

To: The Annual General Meeting of Shareholders 2025

- Pursuant to Law on Enterprises No. 59/2020/QH14 dated June 17, 2020;

- Pursuant to the Charter of VSM;

- Based on the 2025 business plan of VSM;

The Board of Directors submitted to the general meeting of shareholders to approve business plan for 2025 and expected dividend rate in 2025 as follows:

1. Business plan for 2025:

- Revenue: 322 billion dongs.
- Profit (before tax): 16 billion dongs.

2. Equipment investment plan for 2025:

- Investment in 10 tractors & 10 40' semi-trailers: expected investment value of 10.7 billion VND.
- Invest in 02 specialized trailers to handle project goods, expected investment value of 2 billion VND.
- Renovating and upgrading GHL depot yard: expected value of 1.5 billion VND.
- Investment in upgrading the eTruck transportation management software: estimated value of 500 million VND.
- Investment in two generators for cold cargo operations in Qui Nhon: estimated value of 300 million VND.
- Investment in an automatic fire suppression system at the ICD Hoa Cam warehouse: estimated value of 1 billion VND.
- Invest in a used container forklift: Estimated value 2 billion VND.
- Find and buy land around Lien Chieu Port area of 2-3 hectares to build warehouses.

Total expected investment value: 18 billion VND (in words: eighteen billion VND).

3. Expected dividend rate in 2025:

- Dividend payment: not less than 10% of charter capital

The Board of Directors reports and submits to the Annual General Meeting of Shareholders for approval./.

**ON BEHALF OF BOD
CHAIRMAN**

MR. LE THE TRUNG